

**IN ASSISTED LIVING,
IMPROVED RISK MANAGEMENT
AND CASE MANAGEMENT
CAN INCREASE THE AVERAGE LENGTH
OF A RESIDENT'S OF STAY.**

Our system has helped increase average length of stay to 22 months, far exceeding the 17 month assisted living industry average. This improvement means more revenue per resident and less intense pressure in a crowded marketplace to admit residents so frequently.

12 months in a year
17 month industry average length of stay
= 70.6% of residents will need to be replaced annually

12 months in a year
22 month average length of stay
= 54.5% of residents will need to be replaced annually

While some experts argue the primary risk issue in the Assisted Living industry is failure to discharge residents who are no longer appropriate, we believe the real issue is companies' lack of effective clinical and risk management programs to manage resident acuity.



WE BELIEVE IN THE BENEFITS OF LONG-TERM RELATIONSHIPS AND ARE EAGER TO WORK IN CONJUNCTION WITH OTHER THIRD-PARTY VENDORS THAT MAY ALREADY BE PROVIDING SOME OF YOUR RISK MANAGEMENT SERVICES.



SENIOR RISK SOLUTIONS, LLC

214-287-9827

10402 Augusta Ln.
Rowlett, TX 78089
SrRiskS@comcast.net

www.SrRiskS.com

AMERICA IS AGING.

SENIOR HEALTH CARE IS EVOLVING.

ARE YOU KEEPING UP WITH

RISK AND REGULATORY CHANGES?



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Improving the way America ages

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**ARE YOU HOPING CATASTROPHIC EVENTS DO NOT HAPPEN?
DO YOU HAVE PROGRAMS IN PLACE TO PREVENT THEM?**

We identify problems and deliver proven solutions. **Senior Risk Solutions** can help you keep pace by delivering:

- Risk management consultation and support services
- Due diligence of potential acquisitions
- Comprehensive quality assessments and mock surveys
- Nursing consultation and clinical support
- Program analysis and development
- Regulatory compliance
- Regulatory survey response and assistance
- Quality management systems
- Specialty care program development
- Education and training
- Award-winning professional video productions for employee orientation, training, marketing, corporate image and educational programs
- Internet-based corporate communications and employee training
- Resident events review
- Legal expert witnesses
- Workers compensation cost reduction
- Texas non-subscription consultation
- Property maintenance programs and audits



At **Senior Risk Solutions** our mission is to improve the way America ages. **Senior Risk Solutions** provides expert consultation and proven clinical and risk management systems that allow the senior service provider to minimize resident risk, maximize wellness and optimize financial performance. By teaming with **Senior Risk Solutions** you can put programs in place that work for your residents, employees, and your bottom line.

Senior Risk Solutions delivers a five-part quality assurance system to:

- Review events on an ongoing basis;
- Red flag events with potential liability for follow-up and further investigation;
- Manage adverse events proactively;
- Recommend policy, procedure, and training changes based on adverse events and incident trends; and
- Drive critical thinking and case management down to the facility and direct care provider



Reduced risk means increased revenue.

Clinical Services and Risk Management are inherently interdependent. **Senior Risk Solutions** helps you look at the whole picture – examining where the business is vulnerable to claims and providing real solutions to reduce risk. We carefully assess your resident risk exposure for critical concerns such as falls, medication errors, elopements and skin issues, as well as employees' risk related to falls and transfers.

Following this diligent assessment, comprehensive case management will help mitigate and manage identified risks. Our consultants' extensive operational experience allows them to pinpoint areas of existing exposure and recommend actions to prevent recurrence and reduce future exposure.

